Ending Extreme Poverty, Whatever It Takes:
My summer as a Corporate + Major Donor Fundraising Intern at Concern Worldwide

39 million people impacted by Concern’s programmes in 2021

What We Do:
- livelihoods
- health + nutrition
- education
- emergencies
- gender equality
- COVID-19
- climate + environment

As Ireland’s largest nonprofit, Concern focuses our efforts on the following 7 programme areas, working in 25 countries worldwide where our services are needed most - from the Horn of Africa, to the Middle East, to Ukraine. On my team, we work with corporate partners and other major donors to ensure successful, sustainable development in these communities.

Conducted comparative analysis of 200+ multinationals’ corporate responsibility targets for strategic and effective donor prospecting

Collaborated with senior staff to prepare detailed impact report for corporate executives (at Microsoft, EY, Accenture, JetBlue, etc.) to strengthen philanthropic partnerships worth €41.6M+ annually

Reviewed consultancy reports, programme area briefs to advise on project feasibility, marketability, and potential for widespread fundraising success

Key Takeaways:
- understanding of corporate/nonprofit partnerships
- active listening and cultural humility
- enhanced professional skills
- insight into extreme poverty mitigation strategies

Thank you to the Kenan Scholars Program, UBP Global Scholarship Fund, and all of my mentors for making this internship possible.

For more information about Concern Worldwide, visit www.concern.net