



Dublin, Ireland

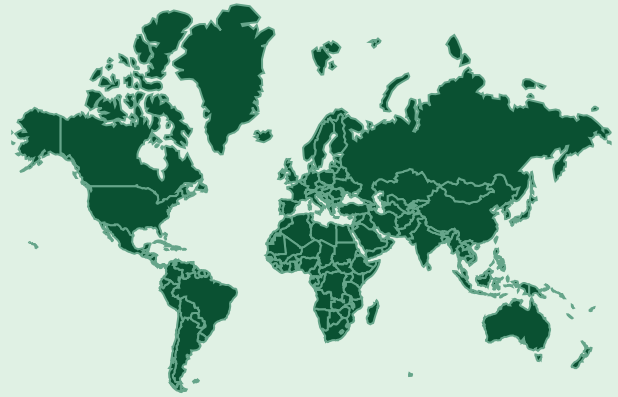
Jules Oringel | Kenan Scholars Class of 2024

jules_oringel@kenan-flagler.unc.edu
www.linkedin.com/in/julesoringel/



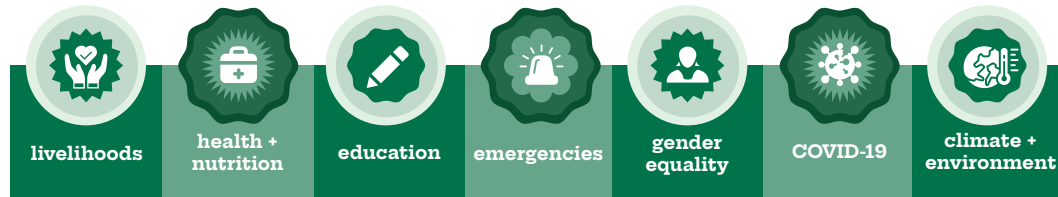
Ending Extreme Poverty, Whatever It Takes:

My summer as a Corporate + Major Donor
Fundraising Intern at Concern Worldwide



39 million people
impacted by Concern's
programmes in 2021

What We Do:



As Ireland's largest nonprofit, Concern focuses our efforts on the following 7 programme areas, working in 25 countries worldwide where our services are needed most - from the Horn of Africa, to the Middle East, to Ukraine. On my team, we work with corporate partners and other major donors to ensure successful, sustainable development in these communities.

Conducted comparative
analysis of 200+ multinationals'
corporate responsibility targets
for strategic and effective donor
prospecting

Collaborated with senior staff to
prepare detailed impact report for
corporate executives (at Microsoft, EY,
Accenture, JetBlue, etc.) to strengthen
philanthropic partnerships worth
€41.6M+ annually

Reviewed consultancy reports,
programme area briefs to advise
on project feasibility,
marketability, and potential for
widespread fundraising success

Key Takeaways:



understanding of
corporate/nonprofit
partnerships



active listening and
cultural humility



enhanced
professional skills



insight into extreme
poverty mitigation
strategies

Thank you to the Kenan Scholars Program, UBP Global Scholarship Fund,
and all of my mentors for making this internship possible.

For more information about Concern Worldwide, visit www.concern.net

