WORKING AS A BUSINESS DEVELOPMENT ASSOCIATE

WHAT IS THE WI?
The Washington Institute is a nonprofit based in Washington, D.C. with a presence in Oxford, Paris, and Singapore. They were established to serve as a bridge between business, government, and society, and has been named one of the world’s top 50 thinktanks by the Lauder Institute of UPenn.

INTERNSHIP RESPONSIBILITIES
Proposals written and sent to companies like PwC, Google, Microsoft, Amazon, etc. for funding and collaboration.

- Created letter templates, attended and took notes at webinars, assisted with miscellaneous research, and supported Global Sports Conference prep.

- 1 partnership proposal written
- 9 contacts found
- 50+ contacts found at companies and global sports ministries

3 PILLARS OF THE WI

TECHNOLOGY & INNOVATION

- Cybersecurity is more important than ever!
  - First National Cyber Director Chris Inglis confirmed during summer
  - Increasing prevalence of cyberattacks (Colonial Pipeline, JBS Foods, NBA, etc.)

CORPORATE SOCIAL RESPONSIBILITY

GLOBAL ECONOMY

TAKEAWAYS

- I learned a lot about global collaboration - working with other students from all across the country and world was inspiring to experience as we worked together to address global issues.

CONCLUDING THOUGHTS

Read more about the Washington Institute at www.washinst.org

Hari Vijay | Kenan Scholars Class of 2023